



City of San Antonio

Contract Summary Sheet

Date: 1/27/2022
Agenda Item: 21-4658

Name/Title (Caption as shown on agenda): Annual Contract for Traffic Signal Components 6100013653 AJ	
Brief Description of Item(s) and Use: This contract will provide the Public Works Department – Traffic Division with vendors to furnish and deliver various traffic components, such as traffic signal and controls parts, illuminated streets signs, LED traffic signal lamps, traffic signal controller cabinets and associated equipment from manufacturers who are prequalified by the Texas Department of Transportation.	
Total \$:	\$1,964,000.00 annually
Contract Period:	Upon award through September 30, 2024 with two, one-year renewal options
Method of Procurement:	Competitive (8 bids received)
Price Trend:	15% decrease due to consolidation of multiple contracts
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	<p>TraStar, Inc., 880 N. Dorothy Dr., Suite 600, Richardson, TX 75081-2770 Items: Category 1</p> <p>MoboTrex, Inc., 301 W Howard Lane, Austin, TX 78753 Items: Category 2, 4, 5, 11</p> <p>Traffic & Parking Control Co. (TAPCO), 5100 W. Brown Deer Road, Brown Deer, WI 53223 Items: Category 6 and 9</p> <p>K & K Systems, Inc., 687 Palmetto Road, Tupelo, MS 38801 Items: Category 7 and 8</p> <p>Twincrest Technologies, PO Box 34716, Ft. Worth, TX 76162 Items: Category 10</p> <p>Iteris, Inc., 1250 S. Capital of Texas Hwy, Suite 1-330, West Lake Hills, TX 78746 Items: Category 13</p>
Previous Contractor(s):	<p>Paradigm Traffic Systems Inc., 2201 E. Division St., Arlington, TX 76011</p> <p>MoboTrex, Inc, 301 W Howard Lane, Austin, TX 78753</p> <p>TraStar, Inc., 880 N. Dorothy Dr., Suite 600, Richardson, TX 75081-2770</p>
Comments:	NAS: General Traffic Equipment Corp – Category 2, bidder did not meet specification requirements

	<p>NAS: Traffic Logix Corp – Category 9, bidder took exceptions to the bid Terms & Conditions</p> <p>NAS: MoboTrex, Inc. – Category 12, bidder did not meet specification requirements</p>
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to purchase traffic equipment on an as needed basis. The City would lose the pricing advantage afforded through a competitively bid contract. While the traffic equipment may be purchased individually, the department's budget would be negatively impacted through continuous price variations and long lead time.
Using Department (s):	Public Works